

🚗 Job Opportunity: Sales Officer at Amana Toyota 🚗

Company: Amana Toyota, V.P.K Motors (P) Ltd

Head Office: Calicut, Kerala

Job Locations: Kannur, Kasargod, Wayanad, Kozhikode, Malappuram, Palakkad

CTC: ₹3.5 LPA – ₹4 LPA (Fixed + Variable)

Application Deadline: Apply before 21st of this month

Are you passionate about automobiles and skilled in sales?

Amana Toyota is hiring *Sales Officers* to join their dynamic team across Kerala! If you have strong people skills and the drive to succeed in a competitive sales environment, this is your chance to grow with a reputed brand.

♦ **Job Responsibilities:**

Customer Engagement:

- Greet and assist showroom visitors, understand their vehicle preferences
- Explain vehicle features and options in detail
- Conduct test drives and build strong customer relationships

Sales Process:

- Guide customers from inquiry to purchase
- Explain finance options, warranties, and negotiate effectively
- Ensure accurate and timely sales documentation

Sales Targets & Performance:

- Meet and exceed monthly/quarterly sales goals
- Generate leads via showroom visits, online channels & referrals
- Keep updated on market trends and competitors

Product Knowledge & Training:

- Stay informed about the latest vehicle models and technologies
- Attend regular training sessions and sales workshops

Customer Follow-up:

- Ensure post-sale customer satisfaction
 - Reconnect with previous customers to generate repeat sales
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📧 Apply Now!

Interested candidates may send their updated resumes to:

📧 placement@alims.co.in

📌 **Subject Line:** Sales Officer at Amana Toyota

Drive your career forward with Amana Toyota – where passion meets performance!